

Mark your calendar!

Next Chapter Meeting:

December 16<sup>th</sup>
Christmas Party
Wyndam Hotel
5321 Date Avenue

Sacramento, 95841

5:00 Casino & Cocktails

6:00 Santa & Sheriff's 7:00 Dinner

Upcoming
Meetings & Events:

**January 4, 2023** Fluidra

February 1, 2023 Hasa

March 23-25, 2023 Western Pool and Spa Show Long Beach

# Inside this issue: Sick Route, Membership, News 2 Education 3 Vendor Info and Specials 4 Calendar 8 Chapter Important Numbers 9 Chapter Supporter Contact List 10

#### CAPITAL VALLEY IPSSA CHAPTER

# Water Watcher

**DECEMBER 2022** 



# **Capital Valley IPSSA**

Invites You and Your Family to our Annual

# **Christmas Party & Fundraiser**

Friday, December 16th, 2022

#### **Crowne Plaza Hotel**

5321 Date Avenue Sacramento, CA 95841

#### 5:00 PM

No Host Cocktails - Monte Carlo Casino Raffle and Live Auction

#### 6:00 PM

Pictures with Santa Sacramento Sheriff's Toy Project Children's Crafts

#### 7:00 PM

**Buffet Dinner** 

# All Proceeds Support Sacramento Sheriffs Toy Project

Please support this event by bringing an Unwrapped Toy, Bike, or a Charitable Donation

Please RSVP prior to December 6th by:

- Email ryan@leisuretimepool.com
- Call or Text @ 916-206-3176

# **Sick Route**

We have no one out

Thank you for your support

Kai Whitney
Sick Route Chairman
415-309-8678
Clearkaipools@amail.com

The sick route policy is at www.cvipssa.com/sickroute.html

# **Sick Route Boundary Changes**

We have re-evaluated the sick route boundaries and have reduced the coverage area. We will publish the new boundaries as soon as they are finalized.

## For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Aqualink TCX Conversion Kit (Pool Only) \$510
- iAqualink Conversion Kit from Pentair EasyTouch, IntelliTouch, and IntelliCenter - \$855

Call Jason Hilton, 916-224-3113

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Innovative Pool Products Relay (IPP-100) \$40

Call Jack Emlay, 916-764-7852

# **Looking for a Few Good Pools**

I'm looking to expand my routes in a couple areas:

- Folsom: Empire Ranch area, 2-4 pools depending on size, proximity, and service level.
- ♦ EDH: Serrano, Governor's Park, and Franciscan Village areas, 2-4 pools depending on size, proximity, and service level.

Will pay reasonable rates or work them off.

Mike Assenza River City Pool Care 916-837-8525 Mike@rivercitypoolcare.com

# **Membership**

**Perfect Attendance Awards** for attending all meetings during the year.

**December** is the **last** meeting in the **4th** quarter. You must attend one meeting during the quarter to avoid a \$50 fine. If you have not met the requirement for the 4th quarter, then stop by the Christmas party, sign in, and then leave. Attendance is **not** required.

For membership information please contact: Glen Hunton Membership Chairman 916-538-7378 Glen@HuntonPS.com



# **Beneficiary Forms**

One of the benefits we receive as an IPSSA member is a \$50,000 life insurance policy, which is paid to our beneficiaries. However, you must designate your beneficiaries. According to our chapter's membership roster, one-third of our members have **not** designated their beneficiaries. Please protect your family and complete your <u>Beneficiary Designation</u> form.









#### Introducing the NEW HASA Liquid Feeder™ **Daily Sanitizer System**

Ideal for Pool Professionals looking to maintain beautiful, sparkling blue pool water using Sani-Clor<sup>®</sup> liquid sanitizer—without the hassle of increased cyanuric acid (CYA) or calcium from tablets or granular.



- Eliminates need for tab floaters
- Non-electrical/easy to install
- · Feeds whenever filter pump is running More brilliant pool "look and feel"
- No CYA or calcium added to water
- Best cost per use savings







Secretary



MYPERKS GOES ABOVE AND BEYOND TO PUT CASH BACK IN YOUR POCKET! [Credits are applied automatically through distribution reporting]



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Dear Pentair Customer.

Thank you for being a valued customer of Pentair. We appreciate your business and continue to work hard to deliver great products to you and your customers.

Pentair recently released the IntelliFlo3™ and IntelliPro3™ family of Variable Speed and Flow (VSF) Pool Pumps. This next generation of pool pumps builds on the industry-leading features of the previous generations and now includes additional value-add features, such as:

- Connectivity
- Remote monitoring
- Increased energy efficiency
- · Additional application possibilities

With this transition to the IntelliFlo3 and IntelliPro3, Pentair will no longer be accepting new orders for previous generations of IntelliFlo® and IntelliPro® VS and VSF products starting October 3, 2022.

The VS +SVRS pool pumps currently in production will remain available for order.

Starting October 3, Pentair will increase our supply capacity of existing models and will reduce quarterly restrictions to allow increased order quantities for the IntelliFlo3, IntelliPro3 and WhisperFlo VST products.







#### Put our experience to work for you!

# More than 40,000 pools plastered and over 15,000 fully remodeled!

#### We specialize in:

- Waterfalls, Water Features and Spa Additions
- Professional Masonry and Tile
- Concrete Deck Removal and Replacement
- Pool Shallowing and Acapulco Bench Additions
- · BBQ Islands, Grills, Fire Pits
- · Pool and Spa Replumbing, Skimmer Replacement
- Energy Efficient Equipment and Solar Heating
- Automatic Pool Covers and Fabric Replacement
- Plumbing and Leak Repair Services

All work completed in-house



In 1989, Rob Burkett launched Burkett's Pool Plastering with three employees and his wife Dianne, running the home office. Today, we've grown to more than 200 employees who are dedicated to creating your ultimate backyard environment. When it comes to pool renovation and resurfacing, we're here to exceed your expectations. With competitive pricing and crews that take pride in their work, we treat your family like our family.



Call today! (800) 517-3115 or visit www.burkettspoolplastering.com



# **Pool Covers Inc.**

lic # 497489

Specialists In Safety Swimming Pool Products 707-864-6674

# **THANK YOU**

# YOU CAN GET CASH!



with Pool Covers, Inc.

# GETTING Cash Is Easy!!

Just refer a customer to us that is interested in the highest quality pool safety products on the market today.

We make the sale... you get the cash!

Must Mention Flyer When Calling In Referral!

- Automatic Pool Covers = \$350
- Man Fastener/Track Man = \$200
- Unit Conversions = \$200
- Recovers = \$150
- Spa Covers = \$50



# **⊗**Polaris

# SAVE BIG

When you have an eliminia Polacis and cleaner



MANUFACTURER'S REBATE INCENTIVE VALID ON PURCHASES MADE BETWEEN SEPTEMBER 6, 2022 – MARCH 15, 2023

\*Required items must be RECEIVED WITHIN 30 DAYS OF PURCHASE to qualify for a Visa\* Rewards Card Rebate.
Visa Rewards Card EXPIRES 90 DAYS AFTER ISSUANCE. For complete eligibility details, terms, and conditions, please visit FolarisFool.com/RebateTerms

#### PRESSURE-SIDE CLEANERS

|     | Polaris Quattro® Sport | F4TR        | \$125 REBATE |
|-----|------------------------|-------------|--------------|
|     | Polaris 3900 Sport     | F6          | \$125 REBATE |
| ROE | BOTIC CLEANERS         |             |              |
|     | Polaris A LPHA* iQ+    | FALPHAIOP   | \$75 REBATE  |
|     | Polaris A LPHA iQ      | FALPHAIO    | \$75 REBATE  |
|     | Polaris EPIC* 8642 iQ  | FEPIC8642IQ | \$50 REBATE  |
|     | Polaris EPIC 8640      | FEPIC8640   | \$50 REBATE  |
|     | Polaris EPIC 8520      | FEPIC8520   | \$50 REBATE  |
| SUC | CTION-SIDE CLEANERS    |             |              |

☐ Polaris ATLAS™XT\*\*

""Also applies to ATLAS (FSATLAS)

A Fluidra Brand

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FSATLASKT \$100 REBATE

To apply for your rebate, go online to PolarisPool.com/Registration or scan the QR code



#### APPLY BONUS CODE

Borus codes may be available during specific time periods and for a limited time Borus code in sat be entered by the retailer at time of purchase and will need to be entered on line during the resistance accesses.

#### Missing warranty card or want to check status?

Visit PolarisiPou Loam Robatologopart or call 1.000.027.7933. Places are IAOs or website batter calling. Robatos vid only be paid based or insid qualitying purchase price for one wholepoot, including any decounts or promotions. First price price or promotions are price or promotions. First price price video is a stylepogram, or accounty purchases. Any deboursely or promotions that account the infiltram or authyling purchase price will wait for including infiltrations because of price price

#### Terms and Condition

POLARIS REALT CHEFA TRIBUS WALDO BY THE LS. ONC. Other you've where problemed by the climit on what per hashabut errors. In creamin, reprised and dark per legislatural, for the first finest, but the service of the companing segment with interprised and desired. In children are not a fine-segment of the companing segment with the companing segment of the companing segment segment of the companing segment segm



We're proud to have been installing SOLAR POOL HEATING systems for almost 4 decades.

### REFERRAL FEES AVAILABLE!

Solar Pool Heating • Solar Electric Solar Hot Water • Superior Service Call Jack Stanger: (916) 802-1830 AZTECSOLAR.COM

#### POOL TIME POOL & SPA

is privately owned by Sacramento native Joe Paglucia since 1989, supported by a team of experienced pool professionals. We are dependable artists and bring the highest quality into what we do, always emphasizing customer service as our top priority. We love creating your special outdoor living space for family and friends. We specialize in pool and spa remodels and repairs, equipment installation, pool cleaning and maintenance services

POOL TIME



We excel at laying the foundation for your dream pool remodel. From stripping the interior surface to creating shallower depths and adding decking and seating areas, we pay attention to the details that will make your oasis last



www.PoolTimePoolSpa.com 916.638.POOL





\$200 per class for individuals

(up to \$400 per calendar year)

\$200 per student for instructors

(up to \$4K per class - max two submittals per calendar year)

# **IPSSA'S**

# **EDUCATION FUND**

For the Education Fund Guidelines and Application go to <a href="https://www.ipssa.com/ipssa-education-fund">www.ipssa.com/ipssa-education-fund</a>



# SunUp - Swimming Pool Solar

- The SunUp panel is manufactured by UMA Solar, the # 1 manufacturer of swimming pool solar panels in the world!
- Designed to resist hurricane force winds
- One piece "over molded" construction of the header and tubes eliminates welds and leaks
- Patented individual tube design allows for expansion and contraction, eliminating cracks and leaks
- Innovative mounting hardware eliminates the need for rubber hoses, metal clamps and multiple straps across the panel which will reduce the number of roof penetrations

\*PLEASE CONTACT JOHN KIES - ELM DISTRIBUTION (916) 342-0782



# **DECK-O-SEAL** Polysulfide-Based Joint Sealant







DECK-O-SEAL two-part, polysulfide-based joint sealant is a premium-grade, pourable, self-leveling sealant. It is a non-staining sealant that cures at an ambient temperature to a firm, flexible, tear-resistant rubber. DECK-O-SEAL is highly resilient and has excellent recovery characteristics after extended periods of compression or elongation. DECK-O-SEAL is resistance to most chemicals, to all weather conditions, aging, and shrinkage.

DECK-O-SEAL is used for caulking and sealing joints subject to movement to provide a firm, flexible, weather-tight seal. It is ideal for sealing joints on swimming pool decks. It is applicable for interior and exterior use.

- · Highly resilient with excellent recovery characteristics.
- Provides a uniform, watertight seal.
- Prevents uncontrolled cracking by allowing expansion and contraction during temperature changes.
- · Stays flexible . . . won't become brittle or crack due
- Resists abrasion, weathering, and moisture . . . elevated temperatures will not cause discoloration.
- Not affected by today's pool chemicals.
- Retains joint soundness in service once it's cured and can be stretched or compressed up to 25%
- · Available in Dura-White, Stone Gray, Desert Tan (Black, Redwood and custom colors by special order)

COVERAGE (LINEAL FEET)

|                   | WIDTH OF JOINT |       |      |      |      |      |    |
|-------------------|----------------|-------|------|------|------|------|----|
| DEPTH OF<br>JOINT | 1/4"           | 3/8"  | 1/2" | 5/8" | 3/4" | 7/8" | 1" |
| 1/4"              | 231            | 154   | 106  | 92   | 77   | 66   | 58 |
| 3/8"              |                | 102   | 77   | 62   | 51   | 44   | 38 |
| 1/2"              |                |       | 58   | 46   | 38   | 33   | 29 |
| 5/8"              |                | 10 to |      | 37   | 31   | 26   | 23 |
| 3/4"              |                |       |      |      | 26   | 22   | 19 |
| 7/8"              |                |       |      |      |      | 19   | 17 |
| 1"                |                |       |      |      |      |      | 14 |

DECK-O-SEAL | A Division of W. R. MEADOWS. PO Box 397 Hampshire, IL 60140 | (800) 542-POOL | www.deckoseal.com | info@deckoseal.com





# SEE INVENTORY

before visiting

REORDER WITH EASE

requently purchased items



#### SHOP ONLINE FOR PICKUF Buy online and have your items ready for pickup, saving





#### PRO PARTNER PRICING Access to your wholesale

pricing & visibility to consumer retail prices



## FIND PRODUCTS EASILY

sy to find the products you ed as a Pool Professiona

# Introducing Leslie's Pro Partner Program

Enroll today to take advantage of these program benefits:



#### WHOLESALE PRICING

Qualify for trade pricing on the products you use every day.



#### REBATE PROGRAM

Buy more, earn more! Earn rebates based on your annual spend.



#### VENDOR PARTNERSHIPS

Access discounts and other member benefits from selected vendors.

- SPPA Insurance
- Skimmer Routing App



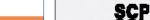
#### REFERRAL PROGRAM

Add new customers to your business with referrals from your local Leslie's



#### Jacuzzi equipment and other select

- ADDITIONAL BENEFITS
- Open 7 days a week FREE water testing
  Convenient locations FREE in-store labor
  - FREE pool cleaner inspection





#### WHY CHOOSE US?

#### VALUE-ADDED SERVICES:

- Consumer-Driven Marketing Programs & Branded Webs
- Easy & Convenient Online Ordering / Delivery Options
- Large & All-Inclusive Product Inventory
- Over 370 Conveniently Located Sales Centers Nation
- · Single Source for Product Knowledge & Training

#### MOVING BUSINESS **FORWARD**

DOESN'T MEAN YOU HAVE TO **GET THERE** ALONE!





# DECEMBER 2022



| SUN            | MON | TUE | WED                               | THU | FRI                                 | SAT             |
|----------------|-----|-----|-----------------------------------|-----|-------------------------------------|-----------------|
|                |     |     |                                   | 1   | 2                                   | 3               |
| 4              | 5   | 6   | 7                                 | 8   | 9                                   | 10              |
| 11             | 12  | 13  | 14<br>CVIPSSA<br>Board<br>Meeting | 15  | 16<br>CVIPSSA<br>Christmas<br>Party | 17              |
| 18             | 19  | 20  | 21  ST DAY  WAINTER               | 22  | 23                                  | 24              |
| MERRY HRISTMAS | 26  | 27  | 28                                | 29  | 30                                  | 31<br>YEARS EVE |

# Christmas Party - December 16th

# **JANUARY 2023**

| SUN | MON                              | TUE | WED                                | THU | FRI | SAT |
|-----|----------------------------------|-----|------------------------------------|-----|-----|-----|
| 1   | 2                                | 3   | 4<br>CVIPSSA<br>Chapter<br>Meeting | 5   | 6   | 7   |
| 8   | 9                                | 10  | 11<br>CVIPSSA<br>Board<br>Meeting  | 12  | 13  | 14  |
| 15  | 16                               | 17  | 18                                 | 19  | 20  | 21  |
| 22  | 23                               | 24  | 25                                 | 26  | 27  | 28  |
| 29  | 30<br>Sick Route<br>Cards<br>Due | 31  |                                    |     |     |     |



### Insurance Membership Education Networking Friendship

# www.facebook.com/CapitalValleylpssa

Newsletter Editor:
Mike Assenza
Phone: 916-837-8525
mike@rivercitypoolcare.com

Chapter Mailing Address: Capital Valley IPSSA P.O. Box 1944 Orangevale, CA 95662

# **Capital Valley IPSSA Chapter - Board of Directors**

| Jason Hilton, President    | (916) 224-3113 | jay@shockwavepool.com            |
|----------------------------|----------------|----------------------------------|
| Ryan Neely, Vice President | (916) 206-3176 | ryan@leisuretimepool.com         |
| Jim Severin, Secretary     | (916) 723-4689 | deltabreezepoolservice@yahoo.com |
| Jack Emlay, Treasurer      | (530) 644-7750 | jjemlay@comcast.net              |

### **Other Important Contacts**

| Glen Hunton       | Membership              | (916) 538-7378         | Glen@HuntonPS.com                |
|-------------------|-------------------------|------------------------|----------------------------------|
| Tom Pliczka       | Program Chairman        | (916) <i>7</i> 91-1221 | service@rosevillepoolservice.com |
| Kai Whitney       | Sick Route Chairperson  | (415) 309-8678         | clearkaipools@gmail.com New!!    |
| Mike Assenza      | Newsletter              | (916) 837-8525         | mike@rivercitypoolcare.com       |
| Marian Pliczka    | Website                 |                        | service@rosevillepoolservice.com |
| Ryan Ruminson     | Region 1 Director       | (530) 401-7346         | ryanruminson@sbcglobal.net       |
| Rose Smoot        | IPSSA Corporate         | (888) 360-9505 x2      | rose@ipssa.com                   |
| IPSSA             | Member Services         | (888) 360-9505 x1      | memberservices@ipssa.com         |
| Insurance Billing | Cramer & Associates     | (844) 574-1134         | insurance@cramercpa.com          |
| HUB Insurance     | Info & Certificates     | (800) 833-3433         | arrowinsuranceservice.com        |
|                   | Pool & Hot Tub Alliance | (703) 838-0083         | service@phta.org                 |



# Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters They are here to help you be your best

| Chapter Supporters          | Contact Phone    |                         | Email                              |  |
|-----------------------------|------------------|-------------------------|------------------------------------|--|
|                             |                  |                         |                                    |  |
| American Leak Detection     | Monte Routon     | (916) 331-6443          | monte@americanleakdetect.com       |  |
| Aztec Solar                 | Jack Stanger     | (916) 802-1830          | <u>jack@aztecsolar.com</u>         |  |
| Burkett's Pool Plastering   | Jason Steenburgh | (209) 595-6016          | burkettsjason@gmail.com            |  |
| EasyCare Products           | Rosemarie Arenas | (559) 974-8252          | rarenas@easycarewater.com          |  |
| ELM Distribution            | John Kies        | (916) 342-0782          | john@elmdistribution.com           |  |
| Fluidra                     | Nic Benny        | (916) 599-4369          | nbenny@fluidra.com                 |  |
| Fluidra                     | Josh Bordelon    | (530) 401-2391          | <u>ibordelon@fluidra.com</u>       |  |
| Hasa Chemicals              | Dave Shepard     | (916) 949-2662          | daveshepard@hasapool.com           |  |
| Leak Detectives             | Gary Gallion     | (916) 224-1570          | detectivegary@yahoo.com            |  |
| Leisure Supply              | Wayne Small      | (916) 614-9500          | wsmall@kellersupply.com            |  |
| Pentair                     | Lorne Early      | (916) 284-9774          | lorne.early@pentair.com            |  |
| Pentair                     | Darrin Dillree   | (530) 301-1 <i>57</i> 9 | <u>Darrin.dillree@pentair.com</u>  |  |
| PEP                         | Howard Cornejo   | (916) 201-0159          | hcornejo@poolelectrical.com        |  |
| Pool Covers, Inc.           | Cheryl MacLennan | (707) 864-6674          | cmaclennan@poolcoversinc.com       |  |
| Pool Time Plaster and Tile  | Joe Pagluica     | (916) 601-8600          | joepooltime@aol.com                |  |
| RayPak                      | Matt Anderson    | (916) 767-8185          | Matt.anderson@raypak.com           |  |
| SCP, Rancho Cordova         | Jordon Reynolds  | (916) 501-7825          | <u>Jordan.reynolds@scppool.com</u> |  |
| SCP, Rocklin                | Ernie Weigum     | (916) 408-2700          | ernest.weigum@poolcorp.com         |  |
| SCP, Sacramento             | Ethan Janes      | (916) 923-5091          | Ethan.janes@poolcorp.com           |  |
| Superior Pool Products      | Eric Yocum       | (916) 216-8040          | eric.yocum@poolcorp.com            |  |
| Thornburg Enterprises, Inc. | Kirk Wissbaum    | (503) 804-9303          | wissbaum@outlook.com               |  |

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.